

Use the **Dream Home Rubric** and **Presentation Checklist** below to help plan, guide, and self-assess your project work.

Dream Home Rubric

Criteria	4	3	2	1
Content	<p>I describe persona, budget and personal criteria for dream home in great detail and include evidence and/or examples to support my depiction of my character.</p> <p>I include a detailed causal map that effectively depicts the relationships between dream home desires and factors affecting home price.</p>	<p>I describe persona, budget and personal criteria for dream home in some detail. My depiction of the character is reasonable but not supported.</p> <p>I include a causal map that depicts the relationships between dream home desires and factors affecting home price.</p>	<p>I describe persona, budget and personal criteria for dream home but my descriptions are vague and/or not consistent with my character.</p> <p>I include a causal map but it is confusing or does not accurately depict the relationships between dream home desires and factors affecting home price.</p>	<p>I fail to describe persona, budget and/or personal criteria for my dream home.</p> <p>I fail to include a causal map that depicts the relationships between dream home desires and factors affecting home price.</p>
Mathematical Procedures	<p>I use real estate calculation tools to accurately compute and analyze budgets and home financing and am able to clearly communicate the process used to perform these calculations.</p> <p>I use appropriate mathematical procedures to accurately analyze, solve problems, and draw inferences related to credit management and home acquisition.</p> <p>I construct spreadsheets, tables, charts, and graphs to demonstrate and support all key points of my presentation and clearly interpret the data for the audience.</p>	<p>I use real estate calculation tools to compute and analyze budgets and home financing but my work may include a few marginal errors. I am able to communicate some of the process used to perform these calculations.</p> <p>I use some mathematical procedures to analyze and solve problems related to credit management and home acquisition.</p> <p>I construct spreadsheets, tables, charts, and graphs to demonstrate and support some key points of the presentation and interpret some of the data for the audience.</p>	<p>I use real estate calculation tools to compute and analyze budgets and home financing but my calculations may include several errors. I have difficulty communicating the process used to perform these calculations.</p> <p>I attempt to use mathematical procedures to analyze and solve problems related to credit management and home acquisition.</p> <p>I construct spreadsheets, tables, charts, or graphs but they are not used to demonstrate and support key points of the presentation. I attempt to interpret some of the data for the audience, but my analysis is unclear or confusing.</p>	<p>I attempt to use real estate calculation tools to compute and analyze budgets and home financing, but my calculations include many errors. I am unable to communicate the process used to perform these calculations.</p> <p>I fail to use mathematical procedures to analyze and solve problems related to credit management and home acquisition.</p> <p>I attempt to construct spreadsheets, tables, charts, or graphs but they are not used to demonstrate and support key points of the presentation. No attempt is made to interpret the data for the audience.</p>
Decision-Making	<p>I compare a variety of properties and analyze many economic factors in order to make an informed consumer decision regarding final home selection. I clearly communicate my decision-making processes to the audience.</p>	<p>I compare several properties and analyze some economic factors in order to make a decision regarding final home selection. I communicate some decision-making processes to the audience.</p>	<p>I compare several properties but do not carefully analyze economic factors in order to make an informed consumer decision regarding final home selection. I attempt to communicate my decision-making processes to the audience.</p>	<p>I compare a few properties but do not analyze economic factors and/or do not make an informed decision regarding final home selection. I do not attempt to communicate decision-making processes to the audience.</p>
Persuasiveness	<p>I prove how the property I selected meets my dream home desires and fits into my budget. All my points are backed by</p>	<p>I show how the property I selected meets dream home desires and fits into the budget but only some points are backed</p>	<p>I show how the property I selected meets dream home desires and fits into the budget but I do not include evidence to</p>	<p>I attempt to show how the property I selected meets dream home desires and/or fits into the budget but there is no</p>

	evidence. I completely persuade the audience that I have chosen wisely and should receive the \$250,000.	by evidence. I persuade the audience to some degree that I have chosen wisely, but they have a couple of questions. I may be getting the \$250,000.	support points. I have difficulty persuading the audience that I have chosen wisely; they still have lots of questions. I most likely will not be getting the \$250,000.	evidence to support points. I do not persuade the audience that I have chosen wisely. I will not be getting the \$250,000.
Presentation	I deliver a well-rehearsed presentation that holds audience attention.	I deliver a rehearsed presentation that holds audience attention most of the time.	I deliver a somewhat rehearsed presentation that holds audience attention some of the time.	I deliver a presentation that appears to be unrehearsed and audience attention is often lost.
Layout	My presentation slides appear professional and support my speech by reinforcing and illustrating key points. I organize content using headings and bulleted lists to group related material. I make excellent use of fonts, colors, graphics, and effects to enhance the presentation.	My presentation slides appear somewhat professional and they support my speech by reinforcing and illustrating most of my key points. Most of my content is organized in a logical fashion. I use fonts, colors, graphics, and effects that somewhat enhance the presentation.	My presentation slides lack professionalism but support my speech by reinforcing and illustrating some key points. There is no clear or logical structure to the organizing of the content. I use fonts, colors, graphics, and effects that are somewhat distracting and that usually do not enhance the presentation.	My presentation slides are unprofessional and the content is organized in a haphazard fashion. The slides do not support my speech by reinforcing and illustrating key points I use fonts, colors, graphics, and effects that are distracting and detract from the content message.

Presentation Checklist

Task	Completed	Comments
Describe persona and budget.		
List dream home criteria and explain how it relates to factors affecting home price and affordability. Include a copy of student map.		
Conduct research, perform calculations, and create and analyze spreadsheets and charts in order to make informed decisions.		
Choose a house that has as many of the features your persona would value without exceeding the budget and staying within commuting distance of your job.		

Describe the home you chose and how it met your personal criteria for “dream home”.		
Describe other homes that you considered, and compare your choice with those homes you rejected.		
Determine the loan scenario that will work best for your persona and then prepare a budget spreadsheet that includes your average monthly out of pocket expenses to own your dream home. Include mortgage payment(s), home owners insurance, property taxes and any home owner’s association dues.		
Use spreadsheets, graphs, and charts to support key points.		
Create professional looking slides to support your oral presentation. Organize the content and proof it for errors.		
Make sure to argue your case. Prove to the audience how this property meets your dream home desires and fits in your budget. Convince “us” that you have chosen wisely if you want to receive the \$250,000.		
Rehearse your presentation.		