



Intel Software Media Day

M2M: The Next Big Embedded Opportunity

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September 8, 2011

Embedded and Software

- Embedded projected growth is 25 billion embedded devices by 2020.
- Fundamental capabilities of all these embedded systems is Connectivity, Security and Manageability.
- This is equivalent to having a horizontal “Machine-2-Machine” capability in all embedded devices.
- Designing and implementing embedded systems effectively at scale with M2M solutions is challenging for businesses.
- To reach its growth potential, it must become easier to design M2M devices and enable M2M-based solutions and services.

Today's Session

- Embedded software in Intel
- Connectivity, Security, and Manageability in Embedded Devices
- What is M2M? Why do people care?
- What is the growth opportunity of M2M?
- Current M2M applications and future trends
- Core requirements in making M2M a reality





EMBEDDED Is All Around Us

Software Embedded Extensions



Transforming Embedded Devices into SMART DEVICES



M2M Means 'Smart'



“...in the future everything that will benefit from being connected will be connected.”

— Hans Vestberg, CEO Ericsson

“The consumer and embedded sectors are moving toward billions of connected devices enabled by new and richer classes of service ...”

— Ton Steenman, VP/GM ECG , Intel

Smart Services Smart Connectivity

Smart Buildings

Smart Vending

Smart Security

Smart Advertising

Smart Transportation

Smart Retail

Smart Factories

Smart Homes

Smart Medical

Smart Device Connectivity Categories

“Normal” Connected Devices

- Cell phone, PC, set-top box, iPad, gaming platform, etc.



“Legacy” Connected Devices

- Industrial, telematics, telemetry, SCADA, etc.



“Emerging” Connected Devices

- >25% of the next 5B connected devices
- Towards 50+% of annual connected devices

Smart Band-Aid



Why Everyone Cares About M2M



Situational Awareness

- Understand your operating environments
- Go deeper, sooner, and more accurately
- Make smart systems smarter



Time-to-Market and Development Efficiency

- Integrated optimized solution vs. hand crafted
- Cost and availability of engineering resources
- Software productivity and engineering tools



Enhanced Productivity

- Make smarter decisions faster
- Improve safety, security, processes, workflows
- Reduce costs
- Improve service delivery

M2M Software Capabilities



Upper Layers



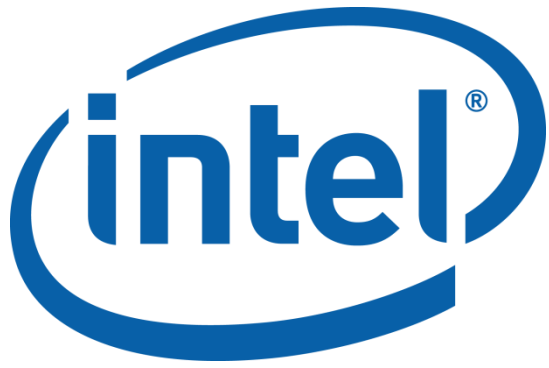
Foundation Level

What Happens When A Device Gets Connected?

- Seems so simple, but...Connectivity leads to:
 - Protocols
 - Security
 - Manageability
 - Software/firmware updates
 - Discovery
 - Performance
 - Cloud interface
 - Etc.
- As we connect the billions of new M2M devices, each will need a basic kit of functionality in this area at a minimum

Wide Range of Devices, Common Software Requirements Base

1. Secure, reliable, performance
2. Connectivity
3. Manageable
4. Scale
5. Simplify M2M experience
6. Flexible
7. Mobile
8. Location determination
9. Smart
10. Standards



Q&A

Thank You!