

# Speaker Bio

**McAfee, Inc.**

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**Vimal Solanki**  
**Senior Vice President, Corporate Strategy & Intel Office**  
**McAfee**



Vimal Solanki is a successful Silicon Valley executive with a 20-year career spanning security, networking, software, hardware, SaaS and managed services. He brings deep expertise in strategy, products, marketing, and operations.

Vimal is a key architect of McAfee's acquisition by Intel for \$7.68 billion, the largest ever in the security industry as well as the largest in Intel's 42-year history. He currently leads Corporate Strategy for McAfee and Intel Office at McAfee. Intel Office is focused on driving all business and technology synergies between McAfee and Intel.

He works with the McAfee and Intel executive team to shape and execute strategic direction for the company including M&A. Over the past few years, he has helped transform the organization from just an anti-virus company to a dynamic entity with the industry's largest security portfolio. In parallel to expanding the portfolio, McAfee consistently gained market share too. Even during the worst financial meltdown of 2008 and 2009, McAfee registered 20%+ growth - one of the highest among publicly traded security and software companies.

Prior to his current role, Vimal led worldwide product and solution marketing for McAfee. He orchestrated the company's entry and subsequent leadership in several high-growth areas. He spearheaded the global marketing team for \$1 Billion+ portfolio focused on marketing strategy, solution marketing, go-to-market planning and execution, product marketing, competitive intelligence, analyst relations and product reviews. Prior to McAfee, he built and led marketing for IntruVert Networks. He established a strong market position in a very short time which led to a \$100 million acquisition of the company in less than a year after company launch. Prior to IntruVert, Vimal spent a decade in the networking and telecom industry where his work focused on building the world's first commercial Internet backbone and launching the industry's first managed IP security services.

Vimal conducted his undergraduate studies at MS University in Baroda, India and graduate studies at Columbia University in New York.